



## Practice Employer Questions

1. **Tell me about yourself?**
  - What is your background that has motivated you to apply for this position?
2. **Why do you want to work for us?**
  - How do you see yourself adding value to the company?
3. **Tell me about a time you were in a project and met a problem?**
  - How do you deal with setbacks? What is your process and how do you react?
4. **Tell me about a time where you had to deal with conflict?**
  - How do you respond in a tense situation? How do you treat customers or co-workers in this situation?
5. **Why did you leave your previous role?**
  - Be positive about your reasons for moving on. Don't discredit your previous employer, even if they were the main reason. There are almost always alternatives...examples might include seeking opportunity for further growth or career progression.
6. **What do you know about our company?**
  - What do you know about our company?
  - How do you see yourself fitting in? (Try and research the company's culture and background to gain more understanding.)
7. **What are your strengths and weaknesses?**
  - Ensure both of these end in positive outcomes. Use strengths that you can relate to the job. Use weaknesses that acted as learning opportunities and showed you have made a conscious effort to develop into strengths.
8. **How much are you expecting for this position?**
  - Check salary scales, TradeMe, Seek and Careers NZ all have information on this? You may use your previous rate as a guideline if it is a similar position but don't forget to tell the employer your worth?
9. **How would you implement the Treaty of Waitangi in the workplace?**
  - Think about the principles of: Partnership, Participation and Protection and how these would apply within your particular field of work. See Careers NZ for examples.
10. **Do you have any questions for us?**
  - Always have a question ready, it shows that you are serious about working here. Some easy questions could include: What do you think will be the most challenging aspect of this position?